



WOCKHARDT



Industry: **Pharmaceutical**

Location: **Mumbai, India**

Wockhardt one of the leading Pharmaceuticals Company in India with branch offices spread across 20 countries and multiple cities. Pharmaceutical Industry is the 2nd richest industry in the world and every research done in the industry can be potentially the next life-saving drug, which ultimately leads to huge competition in the industry. Consequently, research data, documents, formulations are highly confidential documents and thus, data protection becomes critical in the pharmaceutical industry.

KEY CHALLENGES

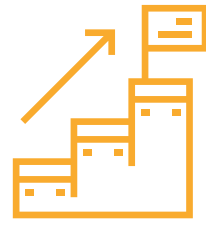
- Creating secure centralized system architecture
- Fast and secure virtualization while maintaining user experience

SOLUTION

Accops based VDI solution to achieve IT consolidation with seamless remote access.

PRODUCT DEPLOYED

Accops HyWorks: Application & Desktop virtualization and endpoint management solution.



CHALLENGES

Wockhardt Pharmaceutical have a distributed IT infrastructure with workforce presence all across the globe. Even in India Wockhardt have office space all across India with presence in metro cities & tier 2 & tier 3 cities, providing uniform IT support all across nation was a huge challenge.

Also, every time a Wockhardt branch office wanted to connect with the headquarter, it had to communicate with the central server. The entire process of server communication used to consume high bandwidth on both ends, central office as well as the branch office. Having presence in remote locations some places even with the limited bandwidth availability, there was a huge divide in terms of internet bandwidth distribution in different office, bandwidth management was another major challenge for Wockhardt. Wockhardt was looking for a solution that can centralized their IT infrastructure while optimizing the bandwidth during the remote application delivery. Wockhardt tried few solutions for remote branch access but not able to deliver optimized application access to remote offices.

Wockhardt thus required a solution to solve business challenge of centralizing IT infrastructure under varying bandwidths while maintaining security.

Below were the business concerns of the company:

- *Distributed IT infrastructure with limited support availability*
- *Difference in the bandwidth of central server and branch office resulting in low productivity as well as poor user experience.*
- *Security of internal business data and business applications*



SOLUTION

In order to overcome the business concerns, Wockhardt was looking for a solution which would provide secure and faster VDI. Accops based VDI solution (now called as HyWorks) was used to centralize the server, which streamlined the business data, and provided virtualized access to remote branch offices.

The VDI solution provided faster virtualization even at varying bandwidths. Images sent by VDI were further compressed to provide speedy access at lower bandwidth.

BENEFITS

- Centralize IT infrastructure
- Faster remote access
- No data trails on remote endpoints
- Increased productivity.
- Bandwidth optimization.



BUSINESS BENEFITS

With VDI technology, remote branches of Wockhardt were able to get secure remote access to Business Applications and Data due to the consolidated IT architecture. Further, it was found that Accops VDI solution further compressed the data exchanged with the remote branches by 70% (compared to 25% standard compression) resulting in faster virtualization. Virtualization was thus achieved without affecting the user experience or image quality.



To centralize the desktop management, we looked at Accops VDI. We found that functionally the product fits our requirement. The TCO for Accops was affordable, and provided better support as well as better user experience. Accops raised the bar quite high with respect to my expectation of service and support from a vendor.

Biju John , GM-IT , Wockhardt Ltd



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Tel : India +91-20-67190123 | **Support:** +91 020 67190100

Email : sales@accops.com | **Web :** www.accops.com