

ITES - CASE STUDIES

Securing IT Services With Robust Infrastructure Solutions



Securing And Simplifying IT Infrastructure For A Leading IT Services Company

CUSTOMER OVERVIEW

Provides end-to-end IT services, including digital transformation, consulting, and managed services.

PROBLEM STATEMENT

The client faced difficulties in managing IT resources and maintaining security:

- Deliver secure access in third-party environments.
- Issues in maintaining data integrity.
- Control rising desktop management complexity.
- High costs of IT infrastructure and maintenance.

REQUIREMENT

The client required a secure and scalable solution to implement a seamless work-from-home infrastructure. Also need a tool to effectively manage apps, servers, and user experience.

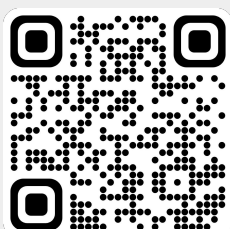
ACCOPS SOLUTION

- HyWorks for end-user computing virtualization.
- HySecure for zero-trust application access.
- HyID for identity and access management.

BENEFITS REALIZED

- **Mission-critical reliability:** High availability across platforms to sustain uptime for critical apps.
- **Simplified workspace management:** High availability and easy remote workspace management.
- **Centralized BPO support:** Single vendor solution simplified compliance and audits.
- **Reduced costs:** Lower total cost of ownership (TCO) compared to alternative solutions.
- **Scalable support:** Enabled fast, effective, and agile response to growing IT demands.
- **Robust WFH infrastructure:** Delivered scalable, secure, and performant WFH infrastructure.

Talk to us:



India: 3rd Fiesta, Old Mumbai Road,
Near Renault Showroom, Baner, Pune,
Maharashtra, India - 411045

Website: accops.com
Email: contact@accops.com

About Accops

Accops ensures secure and seamless access to all modern and legacy applications, virtual desktops, and applications, empowering your workforce's productivity from any location.

Looking to secure and streamline your government or PSU processes with reliable Make-in-India solutions?
Contact us at contact@accops.com

Transforming Remote Work Security And Performance For A Leading Banking Technology Provider

CUSTOMER OVERVIEW

Provides digital transformation and core banking technology solutions to global financial institutions across 15 countries.

PROBLEM STATEMENT

The client faced operational and security challenges in enabling remote work:

- Frequent disconnection in the existing VDI solution lowered productivity.
- Poor user experience due to fluctuating bandwidth affected access to core banking apps.
- Security risks arising from distributed endpoints running on unpatched OS.

REQUIREMENT

The client required a secure, high-performance remote access solution to ensure uninterrupted access to sensitive data and applications.

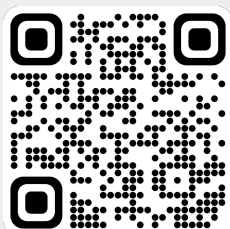
ACCOPS SOLUTION

- HyWorks for virtual desktop delivery.
- HySecure for zero-trust access.
- HyDesk thin client hardware.

BENEFITS REALIZED

- **Enhanced productivity:** Seamless, secure access led to on-time project delivery and improved user experience.
- **Cost optimization:** Centralized computing reduced endpoint management costs, optimizing opex by 20%.
- **Strengthened security:** Data leakage prevention and centralized data management ensured compliance and security.
- **Increased client trust:** Successfully cleared VAPT tests, resulting in new projects from existing clients and referrals.
- **Reduced IT burden:** Fewer support calls and improved management over home networks.

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Ensuring Secure Remote Operations And Cost Reduction For A Leading BPO Provider

CUSTOMER OVERVIEW

A renowned BPO offering technology-enabled services to enhance customer engagement and business performance for a global clientele.

PROBLEM STATEMENT

The client found it difficult to achieve secure and compliant remote operations during the pandemic:

- Rapid shift to work-from-home (WFH) led to potential productivity loss and compromised voice quality over low-bandwidth connections.
- Concerns about data privacy, regulatory compliance, and visibility of user activities on distributed endpoints.

REQUIREMENT

The client required a secure and reliable solution to maintain service continuity with seamless access to applications and VoIP, along with strict endpoint control.

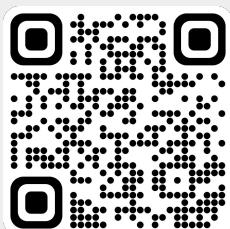
ACCOPS SOLUTION

- Accops Digital Workspace.
- Accops Nano for compliant BYOD access.

BENEFITS REALIZED

- **Reduced costs:** Centralized IT management optimized operational expenses, reducing TCO by 50% and cutting dependency on multiple vendors.
- **Sustained productivity:** Secure WFH access with app and desktop virtualization, enabling high productivity.
- **Enhanced user experience:** High-quality VoIP traffic at wire speed over low-bandwidth networks improved voice service reliability.
- **Robust data protection:** ZTNA gateway and strong IAM capabilities enabled regulatory compliance with comprehensive endpoint monitoring.

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