

HEALTHCARE - CASE STUDIES

Advancing Healthcare Access And Security With Tailored IT Solutions



Centralizing IT Management For A Leading Indian Pharma Company

CUSTOMER OVERVIEW

Specializes in biopharmaceuticals, nutrition products, vaccines, and active pharmaceutical ingredients.

PROBLEM STATEMENT

The client faced challenges managing a dispersed IT infrastructure and ensuring secure access to internal resources:

- Limited support from vendors due to distributed infrastructure across multiple locations.
- Low bandwidth networks in some offices affected productivity.
- Need secure access for sensitive business applications to prevent data loss.

REQUIREMENT

The client sought a robust, centralized IT solution to improve operational efficiency, reduce security risks, and enhance productivity and user experience.

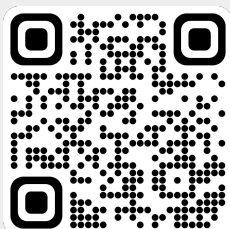
ACCOPS SOLUTION

- HyWorks for centralized EUC.
- HyDesk for secure endpoint devices.

BENEFITS REALIZED

- **Centralized IT management:** Improved visibility and streamlined control of IT infrastructure.
- **Enhanced productivity:** Consistent user experience and reliable access to applications and data.
- **Security reinforcement:** No data trails on endpoints, reducing data breach risks.
- **Cost savings:** Reduced power consumption and IT management costs.
- **Improved compliance:** Detailed audit logs for monitoring and ensuring regulatory compliance.

Talk to us:



India: 3rd Fiesta, Old Mumbai Road,
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About Accops

Accops ensures secure and seamless access to all modern and legacy applications, virtual desktops, and applications, empowering your workforce's productivity from any location.

Looking to secure and streamline your government or PSU processes with reliable Make-in-India solutions?
Contact us at contact@accops.com

Enhancing Productivity And Reducing Costs: Accops Streamlines ERP Access For UAE Pharmaceutical Distributor

CUSTOMER OVERVIEW

A leading distributor of pharmaceuticals, consumer products, and medical equipment in the United Arab Emirates.

PROBLEM STATEMENT

The client struggled with high costs and operational inefficiencies in virtualizing ERP access:

- Existing VDI setup with Citrix XenApp had high maintenance and licensing costs.
- Intermittent invoice printing issues disrupted payment processes for the finance team.
- OS compatibility issues with the ERP and Citrix platform increased IT complexity.

REQUIREMENT

The client sought a secure, cost-effective virtualization solution for centralized ERP access and seamless remote printing.

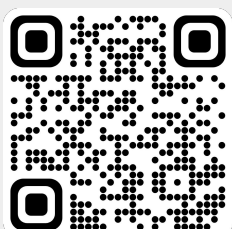
ACCOPS SOLUTION

HyWorks for virtual app delivery.

BENEFITS REALIZED

- **Improved productivity:** Seamless, secure ERP access across all locations enhanced workflow efficiency.
- **Cost savings:** Lower infrastructure and licensing costs compared to Citrix XenApp.
- **Enhanced IT efficiency:** Centralized IT management simplified maintenance and reduced resource needs.
- **Optimized printing:** Reliable, universal printer drivers resolved invoice printing issues, reducing payment delays.
- **OS compatibility:** Continued support for Windows Server 2008 avoided costly ERP upgrades and ensured stability.

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