

ENERGY & UTILITY - CASE STUDIES

# Powering Energy And Utilities Through Optimized IT Access And Security

# Optimizing Remote Access And Strengthening Security For A Leading Energy Solutions Provider

## CUSTOMER OVERVIEW

India-based energy solutions provider specializing in heating, cooling, water, and waste management products and specialty chemicals.

## PROBLEM STATEMENT

The client wanted to deliver secure, remote access for a distributed workforce:

- High IT maintenance costs and suboptimal user experience across business-critical apps.
- Lack of secure vendor access and endpoint control created the risk of data leakage.
- Difficulty in maintaining high-security standards across various branch offices and factories.

## REQUIREMENT

The client needed a robust Application Access Gateway to enable secure, seamless access to applications like ERP, CRM, and email while ensuring strong endpoint control and data security.

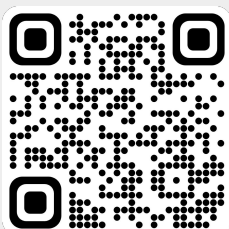
## ACCOPS SOLUTION

- Accops HySecure for zero-trust access and endpoint control.

## BENEFITS REALIZED

- **Enhanced user experience:** Seamless, secure access to business applications improved operational efficiency.
- **Improved endpoint control:** Centralized management enabled strong authentication and activity monitoring.
- **Reduced IT burden:** Faster issue resolution and simplified endpoint administration minimized maintenance costs.
- **Lower TCO:** Reduced operational expenses through efficient IT resource management and secure access, improving cost-effectiveness.

## Talk to us:



**India:** 3rd Fiesta, Old Mumbai Road,  
Near Renault Showroom, Baner, Pune,  
Maharashtra, India - 411045

**Website:** [accops.com](https://accops.com)  
**Email:** [contact@accops.com](mailto:contact@accops.com)

## About Accops

Accops ensures secure and seamless access to all modern and legacy applications, virtual desktops, and applications, empowering your workforce's productivity from any location.

Looking to secure and streamline your government or PSU processes with reliable Make-in-India solutions?  
Contact us at [contact@accops.com](mailto:contact@accops.com)

# Optimizing Remote Access For India's Largest Power Company

## CUSTOMER OVERVIEW

Indian electric utility and electricity generation company with electricity generation capacity exceeding 14,000 MW.

## PROBLEM STATEMENT

The client faced challenges with field operations due to high data demands:

- Data-intensive SAP and GIS app delivery led to slow performance on remote devices.
- Productivity was affected by repeated manual data entries and multiple data-entry points.
- Performance issues over public networks caused delays in accessing critical applications.

## REQUIREMENT

The client needed a solution that could enable seamless access to data-intensive applications with improved productivity and data security.

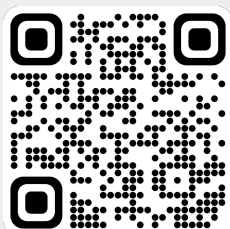
## ACCOPS SOLUTION

- HySecure for secure, zero-trust application access.
- HyWorks for enabling remote access to data-intensive apps.

## BENEFITS REALIZED

- **Optimized access:** Anytime, anywhere availability for data-heavy applications boosted productivity.
- **Enhanced security:** Protected data from leakages and unauthorized access through secure gateways.
- **Cost efficiency:** Lower total cost of ownership with improved ROI through centralized management.
- **Quick support:** Direct post-sale support from OEMs and detailed audit trails enhanced reliability and compliance respectively.

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