

BFSI - CASE STUDIES

# Transforming Financial Services With Secure And Scalable IT Solutions

# Modernizing IT Infrastructure For A German Bank's Indian Division With Accops' Secure Virtualization Solutions

## CUSTOMER OVERVIEW

Offers core financial services to retail consumers, corporates, and institutions.

## PROBLEM STATEMENT

Faced operational challenges and security risks due to issues in their IT infrastructure.

- Inability to secure vendor access on unmanaged machines.
- Corporate applications being accessed via untrusted networks.
- End-user machines were vulnerable to data theft.

## REQUIREMENT

The client recognized the need for a more flexible and agile IT infrastructure that could be efficiently deployed for the end users.

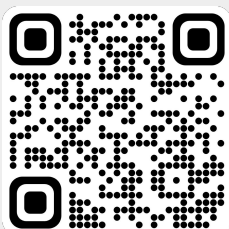
## ACCOPS SOLUTION

- HyWorks for virtualization of end-user computing.
- HySecure to implement zero-trust application access.

## BENEFITS REALIZED

- **Zero endpoint management:** No need for endpoint-specific management.
- **Secure remote access:** Vendor access on unmanaged devices without security concerns.
- **Compliance and security:** Full compliance with device authorization and audit controls.
- **Centralized control:** Single console for managing all users and devices.
- **Improved end-user security:** Enhanced security at the device and app level.
- **Simplified IT Management:** Easier desktop administration with reduced overheads.
- **Ongoing support:** Reliable and continuous product support from Accops.

## Talk to us:



**India:** 3rd Fiesta, Old Mumbai Road,  
Near Renault Showroom, Baner, Pune,  
Maharashtra, India - 411045

**Website:** [accops.com](https://accops.com)  
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## About Accops

Accops ensures secure and seamless access to all modern and legacy applications, virtual desktops, and applications, empowering your workforce's productivity from any location.

Looking to secure and streamline your government or PSU processes with reliable Make-in-India solutions?  
Contact us at [contact@accops.com](mailto:contact@accops.com)

# Enabling Secure Remote Banking Access For 40,000 Users

## CUSTOMER OVERVIEW

Provides a wide range of financial services to large corporations, MSMEs, and retail customers.

## PROBLEM STATEMENT

The client needed a solution to maintain business continuity during the lockdown:

- Required secure remote access solutions for 40,000 users.
- Needed zero-trust security to enable remote banking infrastructure access.
- Had to support BYOD devices while protecting sensitive financial data.
- Experienced issues with their on-prem infrastructure in scaling operations.

## REQUIREMENT

The bank sought a hybrid solution to provide secure, flexible access to critical apps to enable a smooth transition to WFH.

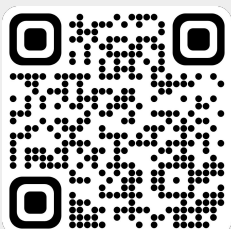
## ACCOPS SOLUTION

- HyWorks for VDI
- HySecure for zero-trust access
- HyID for MFA

## BENEFITS REALIZED

- **Seamless remote access:** Enabled 40,000 users, including vendors, to switch to WFH.
- **Zero-trust security:** Ensured secure access to critical financial apps and banking data.
- **Cloud scalability:** Deployed EUC infrastructure on hybrid Azure cloud infrastructure.
- **BYOD support:** Enabled employees and vendors to use personal devices securely.
- **Increased output:** Saved 3-4 hours of employee commute and saved office leasing costs.

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# Securing Remote Operations For India's Fastest-Growing Life Insurer

## CUSTOMER OVERVIEW

Offers life insurance, term insurance, pension, and child plans in the Indian market.

## PROBLEM STATEMENT

The client was finding it difficult to facilitate secure and efficient operations in a remote work model:

- Difficulty delivering access to critical systems for BPO users.
- High risk of data breach when connecting via public networks.
- Potential for theft of data through personal devices.

## REQUIREMENT

The client was looking for an integrated solution that it could roll out quickly to resume seamless insurance experiences for clients.

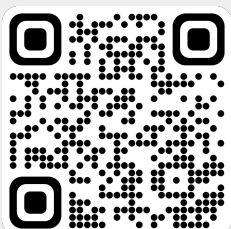
## ACCOPS SOLUTION

- HyWorks for app and desktop virtualization.
- HySecure for roaming access, L7 VPN, and OTP.
- Thin clients and SMS OTP Gateway.

## BENEFITS REALIZED

- **Reduced risk exposure:** Maintained security of corporate networks by activating zero-trust architecture.
- **Enhanced data security:** Mitigated information leakage risks by leaving no trace of data on endpoints.
- **Quick deployment:** Infrastructure deployed within 24 hours to help the client resume service delivery.
- **Compliance adherence:** Compliant and secure delivery of critical apps and data to remote users on personal devices.

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