ACCOPS FOR IT AND IT-ENABLED SERVICES

FACILITATE SECURE ACCESS AND SEAMLESS COLLABORATION FOR DISTRIBUTED TEAMS WITH DESKTOP VIRTUALIZATION SOLUTIONS

ENABLING SECURE IT-ITES OPERATIONS FOR FUTURE CHALLENGES

Accops is a pioneer in providing unified virtual desktop infrastructure (VDI) and remote work solutions, serving more than 2,000,000 users across 900+ organizations worldwide. We offer end-to-end integrated application and desktop virtualization, zero-trust access gateway, MFA, identity federation, SSO solutions, and thin client hardware to enable context-aware security strategies for modern, hybrid-first workspaces.

Trusted by leading IT and ITeS businesses across the globe, Accops enables organisations to swiftly pivot to their changing technological and business requirements. Our solutions equip you to meet the dynamic needs of distributed IT teams, facilitating secure remote access and seamless collaboration – while maintaining a low TCO and a flexible technology stack.

Our portfolio at a glance

Accops HySecure
Robust gateway to secure and controlled access to private apps hosted on-premises or in the cloud. Accops HySecure is a complete solution to activate a zero-trust strategy, replacing traditional VPN solutions and SASE deployments with limited applicability.
- Protect data on user endpoints by restricting copy, save, and sharing actions
- Contextual access controls based on user, location, and device security posture
- Smart traffic tunnelling to optimise bandwidth, and MFA integration for better security

Accops HyWorks
Virtualize desktop and application delivery at scale, and manage your VDI infrastructure in a centralised solution. Optimise infrastructure utilisation with multiple VDI deployment models, from permanent to persistent and floating.
- Centralised remote management of virtual apps and desktops
- Optimal user experience with load balancing and network management
- Hypervisor and cloud agnostic, works across all platforms

Accops BioAuth
Standalone biometric authentication solution to enhance security and ease of access to sensitive data and applications.
- Reduce the time spent on login processes and password resets
- Implement an added layer of security over passwords and OTPs

Accops HyDesk
Wide range of thin client solutions to deliver virtual computing efficiently to all types of users. HyDesk devices offer flexible configurations for businesses looking to implement VDI and server-based computing environments at scale.
- High-performance hardware tailored to optimally deliver virtual desktop environments
- Chromebook, JioBook, and Accops-certified laptops for mobile computing requirements
- Low energy consumption and security features to protect against endpoint vulnerabilities

Accops HyID
Centrally manage user identities, and implement adaptive authentication without compromising user productivity. Accops HyID supports multi-factor authentication and passwordless logins, ensuring an optimal user experience and strong security.
- Risk-based adaptive authentication to secure sensitive, frequently accessed environments
- Fingerprint and face recognition with support for a wide range of hardware vendors
- Detailed access audit logs for closed-loop security and compliance reporting

POWERING IT-ITES EFFICIENCY WITH SCALABLE, MODERN WORKSPACES

See how Accops helps organisations to overcome operational challenges, and deliver IT services to their clients with excellence, using desktop virtualization solutions.

Key Issues: Using legacy VDI infrastructure to establish secure remote connections with client-provided systems based on VMware and Citrix, which proves expensive and complex for the use-case.

Accops Solution: HySecure ZTNA Gateway offers a non-VDI alternative to facilitate ODC access for your users. Accops HySecure is deployed at a centralised location to manage authentication, posture assessment, DLP, and endpoint control, and connects to a strategically placed gateway to connect to client networks.

Key Issues: Remote users requiring secure access to client-provided virtual desktops and networks via full tunnel VPN which disconnects when using VDI.

Accops Solution: Accops VDI implemented over VMWare ESX or Microsoft Hyper-V enables full-tunnel VPN client access. This enables your users to seamlessly connect to client environments from office premises and their home location.

Key Issues: Facilitating remote access to physical office PCs for critical users, where conventional solutions like VPN or VDI are either insecure or too complex and costly.

Accops Solution: Accops HySecure ZTNA Gateway provides secure remote access to physical desktops without the need to open vulnerable ports.

Key Issues: Inability to access private web applications of employers from client-owned devices with pre-configured security settings.

Accops Solution: Virtual browser with Accops ZTNA Gateway enables clientless access to web applications without requiring agent installation on devices. Restrictive data protection features like blocking copy-paste, print screen, and file downloads maintain strict data security.

Key Issues: Enabling secure access to web applications on third-party, vendor, or BYOD machines where SASE solutions prove expensive and bring limited capabilities.

Accops Solution: Complementing SASE solutions with Accops HySecure enables both agentless and agent-based access options with endpoint control, that are more cost-effective and feature-rich.

Key Issues: Erosion of business value of the existing virtualization technology stack, due to rising costs, changing licensing models, and fundamental shifts in product roadmap due to mergers and acquisitions.

Accops Solution: Accops VDI products offer a solid alternative to traditional providers like VMware and Citrix. A stronger focus on MEA, APAC, and Indian markets positions Accops as a cost-efficient alternative with better support, flexibility, and customizability than legacy players. Accops offers a complete solution with VDI, ZTNA Gateway, MFA, and endpoint control in a single licence offering.

Key Issues: Security risks arising from possible exploits of underlying operating system capabilities when users access sensitive business applications on BYOD machines.

Accops Solution: Accops ZTNA facilitates the isolation of physical endpoints and remote applications by configuring desktop computers in kiosk mode. This streamlines user interaction, and minimises the risk of unauthorised access to data through potential vulnerabilities.

VIRTUALIZATION IN IT AND ITES: THE ACCOPS ADVANTAGE

✓ Unified licensing structure to combine key capabilities like remote access, application virtualization, VDI, MFA, identity federation, and SSO.

✓ Low-cost, context-aware, and simplified solutions for use-cases that are typically implemented using legacy VDI capabilities.

✓ Support hybrid work environments and ensure continuous operations by facilitating secure remote access for your users.

✓ Reduce the management burden on internal IT teams with centralised management of EUC, easier updates, consistent policies, and lesser maintenance overheads.

✓ Lower the cost of your IT infrastructure with cost-effective virtual desktop and application delivery.

✓ Preserve the business value of VDI solutions by diversifying your virtualization portfolio, or replacing expensive use cases.

✓ Adopt flexible and scalable solutions that grow with the business, accommodating small and large teams, power users, and less demanding use cases.

✓ Preserve the integrity and confidentiality of client data through robust security measures and uphold their compliance status.

900+
ORGANIZATIONS TRUST US

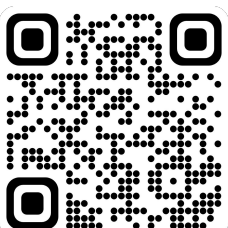**200+**
ACTIVE CHANNEL PARTNERS

2M+
ACTIVE USERS ACROSS INDUSTRIES

Accops has been represented in the Gartner Magic Quadrant and Market Guide for DaaS and rated highly as "Customers Choice" for DaaS & Access Management solutions by Gartner Peer Insights.

Accops has been recognized for its unified and innovative remote access solutions with the NASSCOM SME Inspire Awards (2024), the NASSCOM Emerge50 Award (2020), and the CRN Channel Excellence Award (2020).

Talk to us: